

## Illumio Managed Service Provider Program

Illumio delivers the fastest path to enhancing your cybersecurity stack. Stop attacks from spreading through your clients' digital infrastructure while opening up opportunities for new and recurring revenue.

### MSPs Face New Security Risks

You work in an exciting and rapidly growing market. However, with that excitement comes challenges.

Managed service providers (MSPs) are ideal targets for cyberattacks.

Your organization's digital infrastructure represents a potential gateway to all your customers. If a breach happens, it can take mere minutes for malware or hackers to reach to your clients' systems.

The pressure is on to protect your customers against lateral threats and prevent catastrophic outages and downtime. Your clients depend on you to help them evolve their defenses and adopt the right security.

You must now focus on ensuring a robust security stack. Critical to that goal: technology to improve cyber resilience and proactively prevent the lateral movement of attacks.

### Illumio: A New Approach to Cybersecurity

The Illumio Managed Service Provider program allows you to protect customers with segmentation purpose-built for Zero Trust security. Illumio's groundbreaking segmentation capabilities isolate breaches and keep them from spreading, ensuring attackers and malware don't move beyond the first point of entry.

With MSP-centric features to manage tenants and deploy visibility and Zero Trust control in hours, Illumio provides an incredibly quick return on investment. Along with service offerings tailored to meet specific customer needs, the program provides the flexibility of monthly billing.

Your customers rely on you as a cybersecurity expert. With cyber threats on the rise, organizations of all sizes need to prevent security incidents from becoming cyber disasters.

When you join the Illumio Managed Service Provider program, you'll be partnering with the leader in segmentation. Protect your customers and their networks with a Zero Trust security model.

### Why Join Our Program?

Illumio helps you provide segmentation-as-a-service to your customers — opening new revenue streams for your business

#### Rapid deployment, instant revenue

Set up endpoint segmentation in hours, manage customer tenants with ease, and leverage self-service, monthly credit card billing.

#### Zero Trust Segmentation for endpoints

Attacks will happen. Limit the impact to your business to a single device with Zero Trust Segmentation.

#### Reduced risk for you and your clients

Prevent ransomware and other cyberattacks from spreading by eliminating pathways among devices and other systems.

## A Security Architecture for Modern Threats

Built for modern threats, Illumio has pioneered an unprecedented way to orchestrate Zero Trust Segmentation across endpoint devices, data centers and clouds.

Illumio automates the creation of Zero Trust policies to block all unnecessary communications between devices and prevent ransomware and cyberattacks from spreading from one device to another.

Illumio is not tied to your network. This foundation eliminates the challenges of trying to isolate threats with costly and complex solutions that are tied to the network, such as NAC.

Not only is enforcement in place fast with Illumio, but it is also invisible to end users, works on or off the network, and doesn't harm system performance or employee productivity.

Illumio also provides visibility into network traffic to understand traffic activity, identify lateral movement by malware or hackers, and inform policy decisions.

With Illumio, you can:

- Improve cyber resilience by protecting critical business applications with Zero Trust security.
- Drastically reduce the surface area of infection by isolating threats to a single device.
- Give existing endpoint security and EDR solutions more time to detect and respond to threats.

To deliver this protection, Illumio translates high-level data security and privacy policies into host-based firewall rules. You can enforce Zero Trust policies on every system in the enterprise.

### The Proven Leader

Forrester named Illumio a Leader in The Forrester New Wave: Microsegmentation, Q1 2022 and The Forrester Wave™: Zero Trust eXtended Ecosystem Platform Providers, Q3 2020.



“Illumio Edge fills a gap in our offerings and adds a necessary layer of security for our customers by allowing us to proactively prevent lateral movement. In our ‘assume breach’ world, this will limit the risk of a network-wide security event.”

**Doug Miller**  
CEO  
Straight Edge Technology

### Zero Trust for Managed Service Providers

Learn more about how Illumio is helping MSPs offers scalable, granular segmentation to their customers.

Visit: [www.illumio.com/partners/msp](http://www.illumio.com/partners/msp)

## About Illumio



Illumio, the pioneer and market leader of Zero Trust segmentation, prevents breaches from becoming cyber disasters. Illumio protects critical applications and valuable digital assets with proven segmentation technology purpose-built for the Zero Trust security model. Illumio ransomware mitigation and segmentation solutions see risk, isolate attacks, and secure data across cloud-native apps, hybrid and multi-clouds, data centers, and endpoints, enabling the world's leading organizations to strengthen their cyber resiliency and reduce risk.